



"From planning, installing, and supporting your first network to enhancing IT infrastructure as your company grows, Lanlogic's Microsoft Certified Professionals deliver enterprise-class IT consulting, tailored specifically to your company's needs. We specialize in IT for growing companies, supplying industry-standard solutions with personalized consulting and support for any stage of your company's growth cycle."

IT Outsourcing for Growing Companies

How much IT staff do I need?

You are now at the point where you need dedicated full time IT support but you are not large enough to really justify a full IT department. Ten years ago, the industry standard ratio was one IT person for every 50 users. New technology, better automation and cost cutting has increased this ratio to one IT person for every 100 to 150 users. A significant factor to this metric is how computer savvy your users are. Some are very self sufficient while others need a lot of ongoing attention. In our experience, the range works out to be one full time engineer for every 75 and 200 people.

Most companies at this stage start by hiring a "jack of all trades" IT person to provide support. The problem is that the IT field is now so large and complex that no one person can know it all. Typically these people wind up working very hard and feeling that they are all alone. The frustration of doing it all takes its toll and the turnover is high.

We can help your staff in areas that they are either too busy for or where they do not have the expertise. We can work with them, provide vacation support or take on projects and drive them to completion. In many cases we become part of the team and even participate in company events.

An alternative is to have Lanlogic recruit, hire, train and support your onsite staff. They act as part of your team but are paid and supported by Lanlogic. Your first question probably is, why would this be any better? The answer is that the IT person becomes part of our team and participates in our weekly staff meetings which discuss technology trends, problems, new products and best practices. When they run into an issue on your site they can leverage the entire Lanlogic team for help. They also are able to take advantage of our 10 years of real world experience when selecting products and services. Instead of researching and re-inventing the wheel they can quickly identify the best products and have access to our extensive internal library of cheat sheets and instructions. Other advantages include full access to all Microsoft evaluation and beta software, access to no charge Microsoft Critical Business Down telephone support, and access to Microsoft internal sales and support resources.

When they run into a project that is outside of their skill set, all of our other engineers are available to help whether it is a complex firewall configuration, a voice over IP installation or a web site. You have the cost advantage and personal relationship of a

dedicated person with full access to our suite of other services.

When vacation or family leave time comes, we can provide either full or part time support based on your needs to fill the gap.

We offer a complete benefits package including fully company paid medical and dental for the family, continuing education and certification bonuses, company events, paid time off, company paid home internet connections and a host of other IT specific benefits.

Whether you're a startup looking for a one-stop source of computer and network services and support, a growing company looking to upgrade or expand its IT infrastructure, or an established market leader looking for expert IT project management or support as needed, Lanlogic delivers.

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