



Sonicwall secure infrastructure fuels Trim Tech's fast-growth strategy. Commercial contractor selects broad portfolio of SonicWALL technology to boost business productivity and protection.

NOVEMBER 19, 2007 SUNNYVALE, CALIF - LIVERMORE, CA -To accelerate its rapid growth, commercial contractor Trim Tech has deployed a secure infrastructure from SonicWALL, Inc. to provide high-performance connectivity and protection for its broadband network. A comprehensive set of small and mid-sized business (SMB) solutions from SonicWALL now provides Trim Tech with the ability to deliver improved employee productivity, customer satisfaction and component supplier workflow while insulating them from exposure to malware, loss of vital data, or vulnerability from email threats.

Since 1986, Trim Tech, Inc. (<http://www.trimtech.com>) has been a leading commercial subcontractor specializing in the sales, distribution and installation of architectural doors, frames and hardware in the San Francisco Bay Area. The firm has grown to nine outlets, providing services to general contractors, owners and property managers for industrial, commercial, tenant improvement, and public work projects such as hospitals and schools. Maintaining employee productivity and customer service levels, while protecting vital data assets as it continues to expand, is a prime objective for the company.

The need for fast transmission of design plans and component specifications, and the distributed nature of Trim Tech's job sites had led the company to transition to high capacity T1 broadband communications. While the move to broadband brought immediate communications improvements, it also increased Trim Tech's vulnerability to malware, spam, spyware and other Internet-borne threats. With business protection a prime concern, they turned to SonicWALL Gold Medallion partner **Lanlogic**. Lanlogic deployed a full suite of SonicWALL security appliances and software designed to keep Trim Tech safe and in control of their business data.

"We recommended SonicWALL technology because it delivers real benefits for growing businesses," said Alex Kokin of Lanlogic. "Their products are easy to manage and monitor, the user interface is simple, and they provide the most comprehensive threat protection. The real value of this network is that supports an immediate improvement in employee productivity, which is the strongest ROI for a business owner."

Powerful, easily managed Unified Threat Management (UTM) firewalls, automatic data backup and recovery devices, email security appliances, and secure remote access appliances now protect Trim Tech's head office and branch locations. Lanlogic upgraded Trim Tech's existing SonicWALL UTM firewall to a SonicWALL PRO 4100. To provide streamlined, secure access for employees working from distributed and mobile locations, Lanlogic installed a SonicWALL SSL VPN 2000 secure remote access appliance. Three SonicWALL data backup and recovery appliances were deployed to deliver fast, simple backup and recovery for desktop computers at the click of a mouse, protect their key ERP application, Microsoft Dynamics, and provide secure offsite backup at the offices of Trim Tech's CPA's offices. A SonicWALL Email Security appliance protects Trim Tech's inbound and outbound email communications.

"Within the first day of installing the Email Security 400 appliance, we blocked over 35,000 spam emails as well as several sophisticated phishing attacks," said Alex Kokin. "Our goal is to help our clients get the most out of their technology dollars while realizing as many productivity enhancements as possible. Our SMB customers need streamlined, powerful solutions that are affordable, practical and scalable, and SonicWALL's products meet that requirement. With SonicWALL's Global Management System software, we can manage each SonicWALL device – as

we do for Trim Tech - without being on the customer's premise, allowing our company to provide immediate intervention and remediation against security threats."

Cyndy Thomas, Director of Operations at Trim Tech noted, "Business protection is at the top of our mind. As we grow, we have become more dependent on technology and it is critical to have a partner like Lanlogic that looks out for our best interests both in systems advice and in selecting the best infrastructure. SonicWALL and Lanlogic provided us with the best-integrated performance and at a far better price than competitive offerings. Their products and services give us the peace of mind to focus on running our business and our commitment to service excellence without being distracted by IT or security issues."

Dave Parry, SonicWALL's chief technologist, commented, "We are seeing many more SMBs using higher bandwidth, which as well as being a huge business enabler also increases the need for sophisticated network protection. The SMB IT model looks more and more like that of enterprises, with data the most valuable business asset and complex IT requirements driven by the need to remain competitive. SonicWALL's products are designed to meet the changing needs and growth objectives of small businesses by providing enterprise-class protection."

About Lanlogic

Lanlogic offers IT Services, Support, Consulting and Outsourcing to small, mid-size, and large business/enterprise customers in the San Francisco Bay Area since 1995. In addition, Lanlogic offers IT Project Management, Network and Security Assessments, as well as Strategic IT Planning to local government agencies and educational institutions. With a particular focus on delivering on-premise solutions in the East Bay and South Bay/Silicon Valley, Lanlogic can also offer Cloud Computing/SaaS solutions all over the US and around the world, including a wide variety of Hosted and Managed Services. This includes IT Help Desk, Server Monitoring, web and email hosting, hosted Exchange Server, SharePoint Server hosting, and online backup services.

For more information, visit <http://www.lanlogic.com> or call 888-LANLOGIC or 925-273-2300.